

# Order Up | Sales and Design Tools – Tuff Shed

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- Tuff Shed offers associates the ability to Design and Sell a new Tuff Shed building or Sell a Display from the Parking Lot.
- Selling a new building is simple, we'll outline the steps here.
  - Go to [www.homedepot.com/tuffshed](http://www.homedepot.com/tuffshed)
  - Scroll Down to Service Connect link at the bottom of the page
  - Login as Home Depot associate
  - Design the building with your customer
    - Building type, style and size
    - Door and Windows
    - Paint
    - Roof
    - Floor
    - Interior
    - Finalize the job
  - Order lands in Showroom POS to take payment (if you are not at a register with a pin pad)
- Selling a display is also easy if you follow the steps [HERE](#)



# Order Up | Sales and Design Tools – Tuff Shed

- Navigate to Service Connect from the Store PC Menu



Enter your store number when prompted

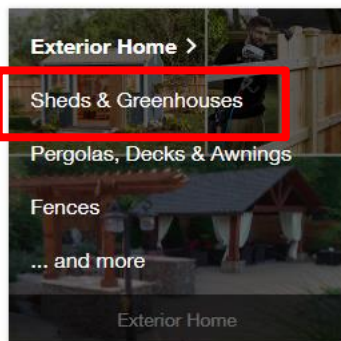
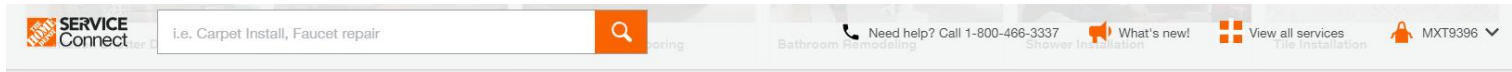
A screenshot of the 'THE HOME DEPOT SERVICE Connect' login screen. It has a dark background with the Home Depot logo and 'SERVICE Connect' text at the top. Below, it says 'Enter Your Store Number'. There is a white input field containing the number '1516'. At the bottom, there is a large orange button labeled 'Next'.

Enter customer zip code and your Apron ID (LDAP)

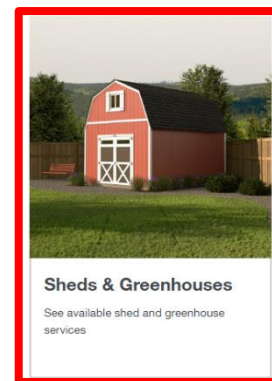
A screenshot of the 'THE HOME DEPOT SERVICE Connect' login screen. It has a dark background with the Home Depot logo and 'SERVICE Connect' text at the top. Below, it says 'Store # 1516 >'. There are two white input fields: the first contains the zip code '80134' and the second contains the Apron ID 'MXT9396'. Below these fields is a checkbox labeled 'I don't have Apron ID'. At the bottom, there is a large orange button labeled 'Get Started'.

# Order Up | Sales and Design Tools – Tuff Shed

- Navigate to the “Exterior Home” section in Service Connect



Click – Sheds & Greenhouses



Click – Sheds & Greenhouses again



# Order Up | Sales and Design Tools – Tuff Shed

- Select “Shed Installation”, you’ll be redirected to [homedepot.com/tuffshed](https://homedepot.com/tuffshed)

**Sheds & Greenhouses**  
See available shed and greenhouse services

|                                                                                                                                                                                                                                                                                  |                                                                                                                                                                                                                                        |                                                                                                                                                                                                                         |                                                                                                                                                                                                                                                                                                  |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|  <p><b>Shed Installation</b><br/>Build your perfect shed by choosing from different styles, colors and additional features.</p> <p><a href="#">Home Services</a> <a href="#">Free Quote</a></p> |  <p><b>Shed Repair</b><br/>Connect with a local pro who can repair your existing shed.</p> <p><a href="#">Pro Referral</a> <a href="#">Repair</a></p> |  <p><b>Shed Assembly</b><br/>Get your shed assembled by a local pro.</p> <p><a href="#">Pro Referral</a> <a href="#">Assembly</a></p> |  <p><b>Greenhouse Installation</b><br/>Assembly and installation of custom manufactured modular greenhouse for residential use.</p> <p><a href="#">Home Services</a> <a href="#">Virtual Consultation</a></p> |
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- On the Welcome Associates page, select Home Depot associate from the Drop Down menu

≡ **TUFF SHED**

Welcome Associates

Choose the appropriate selection to begin the customer entry process.

Choose One

- Home Depot Associate
- Tuff Shed Associate
- Tuff Shed Call Center



# Order Up | Sales and Design Tools – Tuff Shed

Welcome Associates

**Attention Home Depot Associates:**

**Tuff Shed Leads** – These leads are managed by Tuff Shed Area Sales Managers and the Tuff Shed Call Center and are housed in Tuff Shed's lead management system. These leads are tracked on a per store basis rather than by Home Depot associate. Ask your ASM for updates on any of these leads.

**Tuff Shed Sales** – Home Depot associates WILL receive credit for sales made through this Service Connect portal to the Tuff Shed building configurator. Simply enter your Store Number and your Associate ID and you will receive credit for these sales.

**Look up Saved Product Configuration**

Please enter in Web Quote Number to find saved configuration.

**Current Promotion**

50% Off Select Upgrades + An Additional 5% Off

**Product Knowledge - PK 101**

1. Training Series Introduction
2. Entering a Lead, Quick & Easy
3. Tuff Shed Display Lineup

A. Better Door  
B. Better Floor  
C. Better Walls  
D. Better Roof

**Configurator Training**

Config Training: Getting Started  
Config Training: Configure a Building  
Config Training: Checking Out

**Additional Resources**

How to Sell a Display Building Using Order Up  
How to Sell a TB-800 Using Order Up  
Showroom POS for Staged Tuff Shed Orders  
How to Determine if your Site is Level  
How to Sell a Display  
Home Depot Credit Center

**ENTER A TUFF SHED LEAD**

CLICK HERE

**DESIGN, PRICE & SELL A TUFF SHED BUILDING**

CLICK HERE

**SELL A TUFF SHED DISPLAY**

CLICK HERE

[Enter a Lead Only](#)

[Design and Sell a Tuff Shed building](#)

Additional tools for Associates



# Order Up | Sales and Design Tools – Tuff Shed



- Enter a Tuff Shed lead
  - Gather customer information
    - Name and Email is all that is required
    - Additional info is beneficial: address, phone, any comments
  - Click Submit
- Your Tuff Shed Area Sales Manager will follow up with the customer and work the lead to close the sale!

## Customer Information

First Name\*

Last Name\*

Address

City

State

Please Choose ▾

Zip

Phone\*

Email\*

Comments

☒ Please notify me of special events, future promotions, and exclusive offers.

SUBMIT





# Order Up | Sales and Design Tools – Tuff Shed

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- Designing a new Storage Building for your customer
  - Ask open ended questions
    - What are you using your Shed for?
    - Do you have any projects you are trying to complete?
    - How long have you been looking
  - These questions will help you design the perfect building that suits your customers needs



# Order Up | Sales and Design Tools – Tuff Shed

- Making your selections based on their answers
- First Selection - Style

## Products

Tuff Shed storage buildings include great standard features top to bottom, with no need to pay extra for things like installation, shingles or floor system.

*\*Buildings shown here with optional upgrades. Availability of specific upgrades may vary by market.*



### 2<sup>nd</sup> Best Seller

☐ Compare



Base Model Configuration Shown



#### Sundance Series TR-800

Tallest Ranch Shed with 5-Year Warranty

- 8' Exterior Sidewall Height
- 4' Wide x 6'7" Tall Shed Door, End or Sidewall Placement
- 2x6 Galvanized Steel Foundation

SIZE & PRICE

DESIGN

### Best Seller

☐ Compare



Base Model Configuration Shown



#### Sundance Series TR-700

Taller Ranch Shed with 5-Year Warranty

- 7' Exterior Sidewall Height
- 4' Wide x 6'2" Tall Shed Door, End or Sidewall Placement
- 2x6 Galvanized Steel Foundation

SIZE & PRICE

DESIGN

☐ Compare



Base Model Configuration Shown



#### Sundance Series SR-600

Ranch Shed with 5-Year Warranty

- 6' Exterior Sidewall Height
- 4' Wide x 6'2" Tall Shed Door, Endwall Placement
- 2x6 Galvanized Steel Foundation

SIZE & PRICE

DESIGN

☐ Compare



Base Model Configuration Shown



#### Keystone Series KR-600

Ranch Shed with 1-Year Warranty

- 6' Exterior Sidewall Height
- 4' Wide x 6'2" Tall Shed Door, Endwall Placement
- 2x6 Treated Wood Foundation

SIZE & PRICE

DESIGN





# Order Up | Sales and Design Tools – Tuff Shed

- Navigate through the selections on the right hand side
- Select Size: Width & Length
  - 10x12 is best selling size

The screenshot displays the Tuff Shed online design tool interface. On the left, a 3D rendering of a red shed with a white door is shown, labeled "TR-700 - 10' wide by 12' long". The top navigation bar includes the Tuff Shed logo, a "STORE CREDIT" section, and a "Your Delivery Zip: 80134 | Find a Store" link. The main content area is divided into sections for selecting a roof type (Ranch, Barn, Lean-To), a style (TR-800, TR-700, SR-600, KR-600, Sundance Ranch Garage), and a size. The size selection section is highlighted with a red box, showing "MINIMUM SIZE 7' x 5'" and "MAXIMUM SIZE 12' x 30'", with a dropdown menu for "Width (ft)" set to 10 and "Length (ft)" set to 12. A "VISUAL SIZE SELECTION HELP" section is also visible. On the right side, a vertical navigation menu lists various options: Building Type, Style, & Size (highlighted with a red box), Doors, Windows & Vents, Walls, Paint, Roof, Floor & Anchors, Interior, and Finalize Configuration & Job Details. The bottom of the interface features a "Need Help?" button, a "SAVE YOUR QUOTE" button, and a "PROCEED TO CHECKOUT" button.



# Order Up | Sales and Design Tools – Tuff Shed

## ■ Doors, Windows and Vents

 **TUFF SHED**

Store Credit: HD1516  Your Delivery Zip: 80134 | Find a Store   
1-888 TUFF SHED (883-3743)

**SPECIAL OFFERS** Click details to see your savings

TR-700 - 10' wide by 12' long

\$4,662.50 USD **Details**



**Building Type:**  **Doors, Windows & Vents**

**Walls** **Paint** **Roof** **Floor & Anchors** **Interior** **Finalize Configuration & Job Details**

**Door** **Windows** **Vents**

**Single Door**

**Insulated Horizontal Sliding**

Type  
Insulated Horizontal Sliding

Size  
2x2' Insulated Horizontal Sliding Window

☐ Shutters

☐ Window Box



**SAVE YOUR QUOTE** **PROCEED TO CHECKOUT** 



# Order Up | Sales and Design Tools – Tuff Shed

- Paint – Base and Trim
  - 24 standard colors
  - Customer Supplied paint if they want to match their home
  - No paint if they want to DIY

Store Credit: HD1516 Your Delivery Zip: 80134 | Find a Store 1-888 TUFF SHED (883-3743)

**special OFFERS** Click details to see your savings

TR-700 - 10' wide by 12' long

\$4,662.50 USD **Details**

**SIDING PAINT**

Delicate White

☐ Due to seasonality (i.e., wet/cold conditions) Tuff Shed will only be able to apply the first coat of paint before shipping product to jobsite. A 40% paint discount has been applied for customer applying the second coat after installation. Tuff Shed will supply paint, roller & brush kit.

**TRIM PAINT**

Black Magic

**ACCENT PAINT**

Select areas to add an accent color

☐ Doors

**DRIP EDGE / VENT**

White Brown

**Paint**

Building Type, Style, & Size

Doors, Windows & Vents

Paint

Roof

Floor & Anchors

Interior

Finalize Configuration & Job Details

**SAVE YOUR QUOTE** **PROCEED TO CHECKOUT**

# Order Up | Sales and Design Tools – Tuff Shed

- Roof
  - Shingle Color and Style
  - Metal Roof options are available
  - Roof Pitch upgrades

**TUFF SHED**

Store Credit: HD1516 | Your Delivery Zip: 80134 | Find a Store | 1-888 TUFF SHED (883-3743)

**SPECIAL OFFERS** Click details to see your savings

TR-700 - 10' wide by 12' long

\$4,777.18 USD **Details**

**ROOF COVERING**

Roof Type  
Standard

Upgrade - Lifetime Dimensional Shingles

Charcoal

**UPGRADES**

☐ Radiant Barrier Roof Decking

Roof Pitch Upgrade  
Roof - 4/12 Roof Pitch

Gable Overhang  
Standard Gable Overhang - 0"

**VENTILATION**

Please select the button below to go to roof ventilation.

[Go To Roof Ventilation](#)

**Paint**

**Roof**

**Finalize Configuration & Job Details**

**Roof Help**

**SAVE YOUR QUOTE** **PROCEED TO CHECKOUT**

# Order Up | Sales and Design Tools – Tuff Shed

- Floor & Anchors
  - Treated Floor upgrade



TR-700 - 10' wide by 12' long

Store Credit: HD1516

Your Delivery Zip: 80134 | Find a Store

1-888 TUFF SHED (883-3743)

**Special Offers** Click details to see your savings

\$4,777.18 USD **Details**



**OPTIONS**

Floor Framing  
Steel (Standard)

Floor Framing Spacing  
24" OC Joist Spacing - Included

Floor Sheathing  
OSB - Included

Anchors  
None

**FLOOR VENTILATION**

☐ Floor Track Vent Screens

Building Type, Style & Size

Doors, Windows & Vents

Walls

Paint

**Floor**

Floor & Ancho

Interior

Finalize Configuration & Job Details

**Need Help?**

SAVE YOUR QUOTE

PROCEED TO CHECKOUT



# Order Up | Sales and Design Tools – Tuff Shed

- Interior
  - Shelving and Workbench options
  - Loft
  - Pegboard

The screenshot displays the Tuff Shed online design tool interface. On the left, a 3D model of a shed interior is shown with a workbench and shelving options. The text "Wall A" is overlaid on the model. The top navigation bar includes the Tuff Shed logo, a menu icon, and a "special OFFERS" banner. The top right corner shows the store credit, delivery zip code, and a "Find a Store" button. The main content area is divided into sections for "Shelving/Pegboard", "SHELVING", and "WORKBENCH & PEGBOARD". The "Shelving/Pegboard" section shows four options: Side A, Side B, Side C, and Side D. The "SHELVING" section shows "Upgrade - Shelving - 16' deep" and "Layers of Shelving" with options for 1, 2, or 3 levels. The "WORKBENCH & PEGBOARD" section shows "Workbench & Pegboard" and "None". The right sidebar contains a vertical menu with icons for Building Type, Style, & Size; Doors, Windows & Vents; Walls; Paint; Roof; and Interior. The "Interior" option is highlighted with a red box. At the bottom right, there are buttons for "SAVE YOUR QUOTE" and "PROCEED TO CHECKOUT".

Store Credit: HD1516 | Your Delivery Zip: 80134 | Find a Store | 1-888 TUFF SHED (883-3743)

special OFFERS Click details to see your savings

TR-700 - 10' wide by 12' long

\$4,802.18 USD Details

**Shelving/Pegboard**

Side A Side B Side C Side D

+ Shelving/Pegboard/Workbench

**SHELVING**

Shelving  
Upgrade - Shelving - 16' deep

Layers of Shelving

☒ 1 Level Shelf  
☐ 2 Levels of Shelf  
☐ 3 Levels of Shelf

**WORKBENCH & PEGBOARD**

Workbench & Pegboard  
None

Building Type, Style, & Size  
Doors, Windows & Vents  
Walls  
Paint  
Roof  
Interior  
Finalize Configuration & Job Details

SAVE YOUR QUOTE PROCEED TO CHECKOUT



# Order Up | Sales and Design Tools – Tuff Shed

- Finalize Configuration & Job Details
  - Enter all of your customers information
  - Name, Address, Phone and Email are required for the quote and/or sale



Store Credit: HD1516

Your Delivery Zip: 80134 | Find a Store

1-888 TUFF SHED (883-3743)

Special OFFERS

Click details to see your savings

\$4,802.18 USD

Details



TR-700 - 10' wide by 12' long

### CUSTOMER INFORMATION

☒ Shipping Address the Same

First Name  Last Name

Street address, P.O. box, company name, c/o

Apartment, suite, unit, building, floor, etc.

City  State  Zip

Email  Confirm Email

Phone Type  Phone

Comments and Special Requests

Please notify me of special events, future promotions, and exclusive offers.

☒ Yes, please notify me.

\*Prices based on installation zip code. Prices shown on this site are market-specific and based upon zip code. The zip code associated with the delivery address takes precedent over any other zip code used to generate pricing. Tuff Shed reserves the right to resolve any pricing discrepancies shown on this site that result from zip code data issues.

### TELL US ABOUT YOUR JOBSITE

\*For most accurate building design and price, Tuff Shed requires the following jobsite details prior to purchase. Answers to these questions may impact building design and price, and saved quotes with missing or inaccurate job details are subject to changes at time of purchase.

Do you plan to insulate this building after Tuff Shed installs it?

Please Select

Is there a power outlet within 100 feet of installation location?

Please Select

Building Type, Style, & Size

Doors, Windows & Vents

Walls

Paint

Roof

Floor & Anchors

Interior

Finalize Configuration & Job Details

Need Help?

SAVE YOUR QUOTE

PROCEED TO CHECKOUT



# Order Up | Sales and Design Tools – Tuff Shed

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- Save Your Quote or Proceed to Checkout



- If your customer is not ready to purchase today, Save Your Quote
  - Quote will be emailed to customer
  - Can finalize purchase at home by clicking the link in the quote email
- If they are ready to purchase, finalize transaction and take payment

Congratulations, you've helped your customer meet their needs!



## Here is how it works - Review with Customer Prior to Selling

- Markdown price includes delivery within 30 miles of the Home Depot -*Extra mileage beyond that is \$2.00/mile*
- Tuff Shed delivers the display building on a flatbed trailer pulled by a heavy-duty truck
- There cannot be tight turns needed to complete the delivery into the customer's yard
- There cannot be overhanging branches or wires that would strike the truck during delivery
- The truck and trailer are HEAVY -*It will leave tire tracks and possibly ruts*
- The site must be prepared before delivery -*flat and level because the building will slip off the back of the trailer into place*
- When placing the shed, the trailer leans back surprisingly high -*the customer must ensure it will not strike power lines, gutters, decking or any part of the home*
- The truck and trailer must have unobstructed "straight shot" access with at least 12 feet of side-to-side clearance -*more if the building is larger. Ask "could a school bus back straight up to the spot where the building will be placed?"*



## How to enter in Order Up and process the sale

- Order Up will be accessed from the Store PC Menu home page
- Select "Start New Order" from the top right corner of the screen
- Select Customer for existing customer. If the customer does not show up, you can create a new record by using the "Add Customer" button
- In the Customer Search Bar, enter customer's phone number or email and select • The "Was" Price is on the "Display For Sale"
- Enter Display SKU (108369) in Search Bar
- Select Tuff Shed Display Sell Off & Add to Card.
- View Cart then Set Install Details
- Scroll Down & Continue, then Scroll down to Custom Labor
- "Custom"
  - In Customer Labor, add description:
    - MODEL, SIZE, SERIAL NUMBER, and "Was" Price
    - Example: TB-700 10 x12 SD283499 Was \$3947
    - Save and Continue
- Confirm Customer Details; Delivery Address, phone number
- Proceed with out product (this is an install, so no product needed)
- Proceed to Customer Agreement and get signature
- Finalize Payment!
- Print off documents and give to customer

- The **MODEL & SIZE** are found on the building exterior price sign
- The **SERIAL NUMBER** is found on the Serial Tag (on or over the door) -*This number will begin with a SD- or KS-*
- The "Was" Price is on the "Display for Sale" Sign



### Delivery & On-Site Installation Included



**BETTER Floors, Doors, Walls & Roof**

**MONTHLY PAYMENT** \$

Model # **SR-000** Size **8 x 12**

- 2 Walls, 1 Floor, 1 Roof
- 2 Windows, 1 Door
- 2 Siding Panels
- 2 Siding Panels
- 2 Siding Panels

866-463-5743

home depot.com/tuffshed

